Agenda Item Details

Meeting	Jun 06, 2017 - Board of Directors
Category	D. Consent, GP 1.3
Subject	9. FY17-18 Contract Renewals, Cooperative Procurement Contracts
Type	Action (Consent)
Preferred Date	Jun 06, 2017
Absolute Date	Jun 20, 2017
Fiscal Impact	Yes
Budgeted	Yes
Budget Source	Various departmental budgets
Recommended Action	The superintendent recommends the board approve the renewal of all operational contracts for the products and services as described in the agenda.

Superintendent's Recommendation: The superintendent recommends the board approve the renewal of all operational contracts for the products and services as described

Background: All product and service expenditures exceeding the board threshold amount for competitive bid or quote are issued by the district's Purchasing department. Several of those solicitations include a renewal clause that allows the district to continue to use those contracts that it feels is in its best interest. Below is the summary of those contracts used by the Operations group that are renewed on an annual basis. Board approval of this agenda item will allow the Operations group to continue to use all contracts detailed below for FY18.

Technology

Awardees	Product / Service	Max Amount	% Change FY	Notes
Marco	Managed Print Services	$ 527,211.24	0%	Any increase in amount is due to increased volume
Marco	Print Shop Leasing	$ 181,630.92	0%	Any increase in amount is due to increased volume
Marco	Career & Technical Education	$ 26,502.24	0%	Any increase in amount is due to increased volume

Facility Management

Awardees	Product / Service	Max Amount	% Change	Notes
Storey Kenworthy	State of Iowa / Board of Regents: Office Furnishings	$1,360,000.00	Not Available	The district utilizes the State / Board of Regents contract, costs are based on a minimum discount percentage off of list pricing.
Town & Country	B6940 Concrete Services	$250,000.00	Variable	The cost per square foot dropped significantly but the hourly labor and supervisory rate increased, projecting a negligible financial impact
		$300,000.00	2%	

JaRa Enterprises	B6793 General Labor			
Iowa Prison Industries	B6793 General Labor	$5,000.00	2%	
Graybar	B6733 Incidental Electrical Supplies	$35,000.00	Not Available	Costs are based on a percentage off of list pricing
3E	B6733 Incidental Electrical Supplies	35,000.00	Not Available	Costs are based on a percentage off of list pricing
Van Meter	B6733 Incidental Electrical Supplies	$35,000.00	Not Available	Costs are based on a percentage off of list pricing
Plumb Supply	B6734 Incidental Plumbing Supplies	$60,000.00	Not Available	Costs are based on a percentage off of list pricing
City Supply	B6734 Incidental Plumbing Supplies	$100,000.00	Not Available	Costs are based on a percentage off of list pricing
Innovational Concepts	B6955 Water Treatment Chemicals	$133,000.00	0%	
Academy Roofing	B6992 Roofing Services	$125,000.00	2.5%	
3E	B7259 Interior Lighting	$600,000.00	0%	
TriDem	B7333 Air Filters	$100,000.00	3%	
Apex Environmental	RFP6801	$100,000.00	1.5%	Staffing rate only, all other pricing remained the same as FY16-17

Food & Nutrition

Awardees	Product /Service	Max Amount	% Change	Notes
Bimbo Bakery	B7219 Bread Items	$200,000.00	0%	
Anderson Erickson	B7423 Dairy Items	$1,420,000.00	12%	Pricing is based on a formula involving federal pricing guidelines.
Rinehart Food Service	B6739 Beverages	$230,000.00		Total expenditure for FY17-18 has increased due to planned increased numbers of Breakfast in the Classroom sites, actual cost per juice container decreased.
Iowa Des Moines	B7012 CNC Paper & Plastics	$71,000.00	9.3%	The increased amount is due to two major factors; Increased costs from overseas sources (4.5%) and increased use of products for BIC schools (4.8%).
National Everything	B7012 CNC Paper & Plastics	$ 8,200.00	9.3%	The increased amount is due to two major factors; Increased costs from overseas sources (4.5%) and increased use of products for BIC schools (4.8%).
Sink Paper	B7012 CNC Paper & Plastics	$ 125,000.00	9.3%	The increased amount is due to two major factors; Increased costs from overseas sources (4.5%) and increased use of products for BIC schools (4.8%).
Rinehart Foods	B6767 Food Items	$5,049,899.00	2%	The total amount spent on food purchases will increase due to the number of BIC schools which will result in more meals served.
Keck	B6245 Food Distribution	$100,000.00		State of Iowa food distribution program

Transportation

Awardees	Product / Service			Notes

		Max Amount	% Change	
United Truck & Body Repair	B7566 Bus body repair service	$211,000.00	2%	
Thomas Bus Sales	Original Equipment Manufacturer- Buses	$150,000.00		Sole Source (OEM parts & services for buses purchased from Thomas Bus Sales)
O'Halloran International	Original Equipment Manufacturer- Buses	$150,000.00		Sole Source (OEM parts & services for buses purchased from O'Halloran International Inc.)

Custodial Services

Awardees	Product / Service	Max Amount	% Change	Notes
Reliable Property Services	RFP7157 Mowing Services	$345,000.00	0%	
Iowa Cubs	RFP158 Turf Management Service	$263,000.00	0%	Pricing is good until 3.31.18
Waste Management of Iowa	B7151 Waste Mgt. & Recycling Services	$170,000.00	1%	

Other

Awardees	Product / Service	Max Amount	% Change	Notes
Amazon Business	US Communities: Books,Office,Art,Scientific,Musical,Misc.	$350,000.00		Costs are based on a percentage off of list pricing
Office Depot/Max	State of Iowa: Office Supplies	$125,000.00		Costs are based on a percentage off of list pricing
Staples	National Joint Powers: Office Supplies	$15,000.00		Costs are based on a percentage off of list pricing

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Consent agenda items are approved by the board in a single motion. Items may be moved from consent at the request of a board member prior to approval of the agenda.

Motion & Voting

A motion was made that the board approve the consent items in accordance with the recommended action for each item on the consent agenda, including bills previously authorized, certified and approved for payment by the board secretary in the amount of $9,703,837.06 and procurement card transactions in the amount of $820,767.36.

Motion by Connie Boesen, second by Heather Anderson.
Final Resolution: Motion Passed
Aye: Connie Boesen, Natasha Newcomb, Dionna Langford, Cindy Elsbernd, Heather Anderson, Rob Barron