FORM OF PROPOSAL

Des Moines Public Schools
Division of Purchasing
1915 Prospect Road, Suite 1200
Des Moines, IA 50310

No:	**B6940**
Date Issued:	**02/13/2014 (Original)**
Date Due:	**02/28/2014 (Original)**
Time Due:	**2:00 p.m.**

FY 2017-2018 Third Extension

Concrete Services Rate
See Detail attached

*For "Labor Rate per SF to tear out" assume the tear out of 1000 SF of concrete
**For "Labor Rate per SF to place and finish" assume the installation of a new 1000 SF slab. Machine grade work has been completed, so include in your labor rate any typical remaining manual grade/excavation, forming, installation and compaction of base (base material provided), setting #4 rebar 2' on center (rebar provided), concrete placement (concrete provided), concrete finishing, and saw-cutting of control joints.
***Materials such as rebar, mesh, expansion joint, etc. Materials may also include truckloads of base material and Ready Mix on projects where the District does not order.

Period of Contract
This contract is for the period July 1, 2017 through June 30, 2018. The District reserves the option to renew the contract with the successful bidder for up to four additional years following the expiration of the original contract. The amount of the contract for the second through the fifth year shall be negotiated at the close of each preceding year. The renewal option may not be exercised if it is not in the District's best interest. The undersigned bidder certifies, by responding to this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal, State or Local department or agency. Further, it is the policy of the Des Moines Community School District not to illegally discriminate on the basis of race, color, national origin, sex, disability, religion, creed, age (for employment), marital status (for programs), sexual orientation, gender identity and socioeconomic status (for programs) in its educational programs and its employment practices. There is a grievance procedure for processing complaints of discrimination. If you believe you have been discriminated against or treated unjustly, please contact the Equity Coordinator, Isaiah McGee at 2323 Grand Avenue, Des Moines, IA 50312, Section 504 34 CFR 104.8, Title IX 34 CFR 106.9, OCR Guidelines IV.O and V.C. In addition, the District plans to pay Seller using a procurement or virtual credit card, or may make payments by electronic funds transfer and recommends that Contractors accept one of these forms of payment. Finally, by signing this document the Seller and their agent(s) have read, understand and will comply with the District's Acknowledgement & Certification requirements as detailed below.

Company Name TOWN AND COUNTRY C Representative Name FRANCISCO GUERRERO
Representative Signature FRANCISCO GUERRERO Representative Title PRESIDENT
Date 5-11-17 Street Address 3096 270TH ST City/State/Zip ST CHARLES IA 50240
Email Phone 515 418 5598 Fax

SUBJECT TO THE TERMS AND CONDITIONS @http://www.dmschools.org/wp-content/uploads/2015/08/General-Terms-n-Conditions-New.pdf.
THIS FORM AND EACH ADDITIONAL FORM OF PROPOSAL, IF ANY, MUST BE SIGNED

Cost Analysis - Town and Country Concrete (V015042) **Revised-3rd Renewal FY 2017-2018**

B6940 Concrete Services

B6940 Concrete Services	FY14-15	FY15-16	% Change	FY16-17	% Change	FY17-18	% Change
Labor Rate per SF to tear out 4" concrete and place in receptacle/dump truck	$ 3.50	$ 3.75	6.67%	$ 3.75	0.00%	$ 2.50	-33.33%
Labor Rate per SF to tear out 6" concrete and place in receptacle/dump truck *	$ 3.75	$ 4.50	16.67%	$ 4.50	0.00%	$ 3.00	-33.33%
Labor Rate per SF to place and finish (trowel) 4" concrete **	$ 2.75	$ 3.25	15.38%	$ 3.25	0.00%	$ 3.00	-7.69%
Labor Rate per SF to place and finish (broom) 4" concrete **	$ 2.00	$ 2.75	27.27%	$ 2.75	0.00%	$ 2.50	-9.09%
Labor Rate per SF to place and finish (trowel) 6" concrete **	$ 2.75	$ 3.25	15.38%	$ 3.25	0.00%	$ 3.50	7.69%
Labor Rate per SF to place and finish (broom) 6" concrete **	$ 2.00	$ 2.75	27.27%	$ 2.75	0.00%	$ 2.50	-9.09%
Labor Rate per SF to place and finish – SF pricing DEDUCTION if no rebar (hourly)	$ 2.75	$ 20.00	86.25%	$ 20.00	0.00%	$ 22.50	12.50%
Additional Labor Rate per CY to place fill material (material provided) with Buggy		$ 150.00	100.00%	$ 150.00	0.00%	$ 150.00	0.00%
Additional Labor Rate per CY to place concrete (concrete provided) with Buggy		$ 150.00	100.00%	$ 150.00	0.00%	$ 150.00	0.00%
Concrete Supervisor Hourly Rate	$ 30.00	$ 25.00	-20.00%	$ 25.00	0.00%	$ 60.00	140.00%
Concrete Finisher Hourly Rate	$ 25.00	$ 20.00	-25.00%	$ 20.00	0.00%	$ 60.00	200.00%
Concrete Laborer Hourly Rate	$ 15.00	$ 18.00	16.67%	$ 18.00	0.00%	$ 50.00	177.78%
Emergency / Overtime Rate						$ 150.00	
(State as a percentage, i.e. standard rate + 50% for all levels)	25%	15%	-66.67%	15%	0.00%	50%	233.33%
Material & Supplies mark up over cost (state as a percentage) **	15%	15%	0.00%	15%	0.00%	15%	0.00%
Skid Loader Hourly Rate (hourly rate is the total for machine + operator)	$ 85.00	$ 100.00	15.00%	$ 100.00	0.00%	$ 120.00	20.00%
Trip Charges (rate /trip)		$ 300.00	100.00%	$ 300.00	0.00%	$ 300.00	0.00%