



	<u>Instructions:</u>	We do not guarantee the required quantities as these are estimates only; based on an annual demand.		
Des Moines Independent Community School District		Complete the fields that are highlighted in orange in Column D.	Strings, Piano, Guitar	
Division of Purchasing		To prevent disqualification do not alter the formatting on the worksheet.	B7451	
1915 Prospect Road Suite 1200		All anticipated orders will be placed on an "as needed basis".		
Des Moines, IA 50310		Once the spreadsheet is complete email it to:		
		<a href="mailto:Kathleen.Kahler@dmschools.org">Kathleen.Kahler@dmschools.org</a>		
		Pricing must remain firm for 12 months, and must include all costs including freight, the District will not pay any additional costs for products delivered.	Becker Fine Instruments	Rieman Music
ITEM#	DMPS SKU#	N050100140		
1	DESCRIPTION	Cello, Ivan Dunov, Carpathian tone woods, ebony fitting, Wittner tailpiece, 60 Eastman Bow, hard-shell case w/wheels. Full size		
1	ESTIMATED USAGE	1		
1	MANUFACTURER NAME	Ivan Dunov Carpathian	Eastman	H Core Academy Cello
1	MANUFACTURER #	Ivan Dunov Carpathian	As Spec	A35
1	WARRANTY (DAYS)		730	
1	DELIVERY DAYS ARO		30	
1	UOM	each		
1	QUOTE PRICE		\$2,490.00	\$2,395.00
ITEM#	DMPS SKU#	N050100150		

		Pricing must remain firm for 12 months, and must include all costs including freight, the District will not pay any additional costs for products delivered.	Becker Fine Instruments	Rieman Music
2	DESCRIPTION	Cello, 1/2 size, lamniate back, ebony pegs, fingerboard, tailpiece, carbon fiber horsehair bow, helicore strings, padded soft case. Eastman VC90T		
2	ESTIMATED USAGE	31		
2	MANUFACTURER NAME	Eastman VC90T or VC100	Eastman	H Core Academy Cello
2	MANUFACTURER #	Eastman VC90T or VC100	VC9ST	A30
2	WARRANTY (DAYS)		730	
2	DELIVERY DAYS ARO		30	
2	UOM	each		
2	QUOTE PRICE		\$675.00	\$625.00
ITEM#	DMPS SKU#	N050100160		
3	DESCRIPTION	Cello, 3/4 size, laminate back ebond pegs, fingerboard, tailpiece, carbon fiber horsehair bow, helicore strings, padded soft case. Eastman VC90T or VC90		
3	ESTIMATED USAGE	13		
3	MANUFACTURER NAME	Eastman VC90	Eastman	H Core Academy Cello
3	MANUFACTURER #	Eastman VC90	VC9ST	A30
3	WARRANTY (DAYS)		730	
3	DELIVERY DAYS ARO		30	
3	UOM	each		
3	QUOTE PRICE		\$675.00	\$615.00
ITEM#	DMPS SKU#	N050100170		
4	DESCRIPTION	Cello, 4/4 outfit, with soft case. K.Holtz bow, Eastman VC90T, full size, VC90		
4	ESTIMATED USAGE	3		
4	MANUFACTURER NAME	Eastman VC90T	Eastman	H Core Academy Cello

		Pricing must remain firm for 12 months, and must include all costs including freight, the District will not pay any additional costs for products delivered.	Becker Fine Instruments	Rieman Music
4	MANUFACTURER #	Eastman VC90T	VC95T	A33
4	WARRANTY (DAYS)		730	
4	DELIVERY DAYS ARO		30	
4	UOM	each		
4	QUOTE PRICE		\$675.00	\$645.00
ITEM#	DMPS SKU#	N050100320		
5	DESCRIPTION	Double String Bass, 1/4 size, Eastman V880ST, 1/4 size, laminate, helicore strings with soft cae and bow		
5	ESTIMATED USAGE	8		
5	MANUFACTURER NAME	Eastman, Quarter, VB80ST	Eastman	H Core Academy Bass
5	MANUFACTURER #	Eastman, Quarter, VB80ST	VB80ST	A40
5	WARRANTY (DAYS)		730	
5	DELIVERY DAYS ARO		30	
5	UOM	each		
5	QUOTE PRICE		\$1,060.00	\$1,099.00
ITEM#	DMPS SKU#	N050101140		
6	DESCRIPTION	Double String Bass, 1/2 fully carbed Eastman #90, half size, VB90ST		
6	ESTIMATED USAGE	2		
6	MANUFACTURER NAME	Eastman VB90ST	Eastman	H Core Conservatory Bass
6	MANUFACTURER #	Eastman VB90ST	VB95T	C40
6	WARRANTY (DAYS)		730	
6	DELIVERY DAYS ARO		30	
6	UOM	each		
6	QUOTE PRICE		\$1,430.00	\$2,090.00
ITEM#	DMPS SKU#	N050101580		

		Pricing must remain firm for 12 months, and must include all costs including freight, the District will not pay any additional costs for products delivered.	Becker Fine Instruments	Rieman Music
7	DESCRIPTION	Violin, 3/4 size with case & bow, Eastman VL8ST, three quarters, Eastman VL80		
7	ESTIMATED USAGE	20		
7	MANUFACTURER NAME	Eastman VL80ST	Eastman	H Core Academy Violin
7	MANUFACTURER #	Eastman VL80ST	As Spec	A1
7	WARRANTY (DAYS)		730	
7	DELIVERY DAYS ARO		30	
7	UOM	each		
7	QUOTE PRICE		\$230.00	\$225.00
ITEM#	DMPS SKU#	N050102480		
8	DESCRIPTION	Viola, 12", Eastman w/bow, rosin, hard case & set up. Eastman VA80		
8	ESTIMATED USAGE	4		
8	MANUFACTURER NAME	Eastman VA80	Eastman	H Core Academy Viola
8	MANUFACTURER #	Eastman VA80	VA80ST	AZ
8	WARRANTY (DAYS)		730	
8	DELIVERY DAYS ARO		30	
8	UOM	each		
8	QUOTE PRICE		\$285.00	\$270.00
ITEM#	DMPS SKU#	N050102520		
9	DESCRIPTION	Violin, 1/2 size, with case and bow, Eastman VL80ST		
9	ESTIMATED USAGE	15		
9	MANUFACTURER NAME	Eastman VL80	Eastman	H Core Academy Violin
9	MANUFACTURER #	Eastman VL80	VL80ST	A1
9	WARRANTY (DAYS)		730	
9	DELIVERY DAYS ARO		30	
9	UOM	each		
9	QUOTE PRICE		\$230.00	\$225.00

		Pricing must remain firm for 12 months, and must include all costs including freight, the District will not pay any additional costs for products delivered.	Becker Fine Instruments	Rieman Music
10	DMPS SKU#	N050102614		
10	DESCRIPTION	Violin, full size violin outfit with oblong case & carbon fiber box, Eastman VL501 Jean Pierre Lupot		
10	ESTIMATED USAGE	15		
10	MANUFACTURER NAME	Eastman Jean-Pierre Lupot, VL501	Eastman	H Core Violin
10	MANUFACTURER #	Eastman Jean-Pierre Lupot, VL501	As Spec	CC 339
10	WARRANTY (DAYS)		730	
10	DELIVERY DAYS ARO		30	
10	UOM	each		
10	QUOTE PRICE		\$760.00	\$700.00
ITEM#	DMPS SKU#	N050102635		
11	DESCRIPTION	Viola, 14 inch, with case and bow, Eastman VA80		
11	ESTIMATED USAGE	4		
11	MANUFACTURER NAME	Eastman VA80	Eastman	H Core Academy Viola
11	MANUFACTURER #	Eastman VA80	VA80ST	A2
11	WARRANTY (DAYS)		730	
11	DELIVERY DAYS ARO		30	
11	UOM	each		
11	QUOTE PRICE		\$285.00	\$270.00
ITEM#	DMPS SKU#	NEW		
12	DESCRIPTION	Cello, Quarter Size, Eastman VC100		
12	ESTIMATED USAGE	2		
12	MANUFACTURER NAME	Eastman VC100	Eastman	H Core Academy Cello
12	MANUFACTURER #	Eastman VC100	VC95T	A30
12	WARRANTY (DAYS)		730	
12	DELIVERY DAYS ARO		30	
12	UOM	each		
12	QUOTE PRICE		\$675.00	\$625.00

		Pricing must remain firm for 12 months, and must include all costs including freight, the District will not pay any additional costs for products delivered.	Becker Fine Instruments	Rieman Music
ITEM#	DMPS SKU#	NEW		
13	DESCRIPTION	Bow-Cello, Full Size, K Holtz, Eastman Strings		
13	ESTIMATED USAGE	4		
13	MANUFACTURER NAME		Eastman	H Core
13	MANUFACTURER #		BC10	100
13	WARRANTY (DAYS)		730	
13	DELIVERY DAYS ARO		30	
13	UOM	each		
13	QUOTE PRICE		\$71.00	\$100.00
ITEM#	DMPS SKU#	NEW		
14	DESCRIPTION	Viola, 13 inch, Eastman VA80		
14	ESTIMATED USAGE	6		
14	MANUFACTURER NAME	Eastman VA80	Eastman	H Core Academy Viola
14	MANUFACTURER #	Eastman VA80	VA80ST	A2
14	WARRANTY (DAYS)		30	
14	DELIVERY DAYS ARO		730	
14	UOM	each		
14	QUOTE PRICE		\$285.00	\$270.00
ITEM#	DMPS SKU#	NEW		
15	DESCRIPTION	Viola, 16 inch, Eastman VL200		
15	ESTIMATED USAGE	6		
15	MANUFACTURER NAME	Eastman VL200	Eastman	Howard Core Viola
15	MANUFACTURER #	Eastman VL200	VA200	K500
15	WARRANTY (DAYS)		730	
15	DELIVERY DAYS ARO		30	
15	UOM	each		
15	QUOTE PRICE		\$585.00	\$560.00
TOTAL PRICE:			\$74,139.00	\$71,967.000

		<b>Pricing must remain firm for 12 months, and must include all costs including freight, the District will not pay any additional costs for products delivered.</b>	<b>Becker Fine Instruments</b>	<b>Rieman Music</b>
			See notes	See notes