

Bid / Quote:														B7183		
Date:														1/23/2015		
Supervisor:														Mel Green		
			lowa	Des Moines S	vlaau		AmSan			AmSan		Unisou	rce Worldwide db	a Xpedx		
				Des Moines, I			Urbandale, IA			Urbandale, IA						
Description	Qty	UOM	Cost / UOM	Extension	Delivery Days	Cost / UOM	Extension	Delivery Days			Delivery Days	Cost / UOM	Des Moines, IA Extension	Delivery Days		
Carpet Spotter	5	Each		\$ -		\$ 514.98	\$ 2,574.90	10	\$ 514.98	\$ 2,574.90	10	\$ 505.00	\$ 2,525.00	14-21		
Make: Windsor	-	- <b>I</b> I		<u>.</u>	4	<u> </u>		ł	<b>.</b> .		•	<b>.</b>	+ · · · ·			
Model: Presto Mini Carpet Spotter																
Make Proposed:							Windsor			Windsor			Betco			
Model Proposed:						Wi	nprs3 9.840-068	3.00	Wir	nprs3 9.840-068	3.00	FiberPro Ca	rpet Spotter includ	es upholstery		
State Warranty:													3/10			
Wet / Dry Vacuum	10	Each		\$-		\$ 521.98	\$ 5,219.80	10	\$ 627.20	\$ 6,272.00	10	\$ 232.00	\$ 2,320.00	14-21		
Make: Advance				•	·	•							·			
Model: AWD315 w/ front mount squ	leegee															
Make Proposed:						Renov	wn 18 Gallon We	et/Dry	Winds	or 18 Gallon W	et/Dry	Betco Workman 20				
Model Proposed:							Ren0812VP			1.103-492.0		E83012-	00 w/toolkit, w/sq	ueegee kit		
State Warranty:												10/1				
Battery - Powered Rider Scrubber	2	Each		\$-		\$ 10,932.96	\$ 21,865.92	10	\$ 8,574.52	\$ 17,149.04	10	\$ 9,423.00	\$ 18,846.00	14-21		
Make: Tennant	•											•		-		
Model: T7 26"																
Make Proposed:						Tennant			W	/indsor Iscrub 2	6"		Betco Stealth			
Model Proposed:							T7-650-D		9.841-144.00			DRS26BT				
State Warranty:																
Onboard Scrubber	5	Each		\$ -		\$ 5,200.64	\$ 26,003.20	10	\$ 5,200.64	\$ 26,003.20	10					
Make/Model: Windsor Chariot iScru	b 20															
Make Proposed:						Windsor Iscrub 20"			W	/indsor Iscrub 2	0"					
Model Proposed:							9.840-810.0			9.840-810.0						
State Warranty:					-		-						-			
Dual Speed Buffer	6	Each		\$-		\$ 893.33	\$ 5,359.98	10	\$ 893.33	\$ 5,359.98	10	\$ 840.00	\$ 5,040.00			
Make: Advance																
Model: Pacesetter TS20												•				
Make Proposed:						Windsor Bo	It Dual Speed Fl	oor Machine	Windsor Bol	t Dual Speed Fl	oor Machine		Betco			
Model Proposed:							1.009-089.00			1.009-089.00			Foreman 20DS			
State Warranty:	1															
Carpet Extractor	6	Each		\$-		\$ 2,971.95	\$ 17,831.70	10	\$ 2,971.95	\$ 17,831.70	10					
Make: Windsor																
Model: Clipper Duo						r			1			T				
Make Proposed:						W	Windsor Clipper Duo			indsor Clipper D	)uo					
Model Proposed:							1.008-048.0			1.008-048.0						
State Warranty:																

				Des Moines Su Des Moines, IA	••••		AmSan Urbandale, IA			AmSan Urbandale, IA		Unisource Worldwide dba Xpedx Des Moines, IA			
Description	Qty	UOM	Cost / UOM	Extension	Delivery Days	Cost / UOM	Extension	Delivery Days	Cost / UOM	Extension	Delivery Days	Cost / UOM	Extension	Delivery Days	
Upright Vacuum Cleaner	35	Each	\$ 174.10	\$ 6,093.50	12	\$ 156.00	\$ 5,460.00	10	\$ 156.00	\$ 5,460.00	10				
Make: Advance/ Renown		-			•			•						•	
Model: Advance Ad Vac 12 HP / RENO	8025														
Make Proposed:							As Spec			As Spec					
Model Proposed:							As Spec			As Spec					
State Warranty:															
Portable Back Pack Vacuum	20	Each		\$-		\$ 290.00	\$ 5,800.00	10	\$ 290.00	\$ 5,800.00	10				
Make: Proteam															
Model: Super Coach Pro 10 / #107304	1														
Make Proposed:							As Spec			As Spec					
Model Proposed:						As Spec				As Spec					
State Warranty:					•		-	•			-			-	
Floor Dryer	5	Each		\$-		\$ 183.32	\$ 916.60	10	\$ 183.32	\$ 916.60	10	\$ 142.00	\$ 710.00	14-21	
Make: Renown 3 Speed Carpet dryer															
Model: RENO8010															
Make Proposed:						Renown				Renown			Betco		
Model Proposed:							Reno8007-VP			Reno8007-VP		Air Mower			
State Warranty:												10/3/1			
Will you hold the pricing firm until 6/	30/15?			Yes			Yes			Yes			No		
Total			\$		6,093.50	\$		91,032.10	\$		87,367.42	\$		29,441.00	

## Des Moines Public Schools

				Vorldwide d s Moines, IA	•		Egan Supply Co Omaha, NE	)		lfisk-Advance I Plymouth, MN	-	Ca	oital Sanitary Su Des Moines, IA	
Description	Qty	UOM	Cost / UOM	Extension	<b>Delivery Days</b>	Cost / UOM	Extension	<b>Delivery Days</b>	Cost / UOM	Extension	Delivery Days	Cost / UOM	Extension	Delivery Days
Carpet Spotter	5	Each	\$ 505.00 \$	2,525.00	14-21	\$ 325.00	\$ 1,625.00	30	\$ 284.68	\$ 1,423.40	30	\$ 534.50	\$ 2,672.50	10-14
Make: Windsor														
Model: Presto Mini Carpet Spotter														
Make Proposed:				Betco			Mosquito			Viper			Powerfrite	
			FiberPro Carpet	Spotter inclue	des upholstery									
Model Proposed:				tools			3 gal 55 psi			Wolf130			P\$35	
State Warranty:				3/10		Lifetime on b	ody, 5 yrs on m	notor & pump	12 yrs	housing, 5 yrs	motor	5 yr	s housing, 1 yr n	notor
Wet / Dry Vacuum	10	Each	\$ 395.00 \$	3,950.00	14-21	\$ 432.45	\$ 4,324.50	30	\$ 654.48	\$ 6,544.80	30	\$ 581.00	\$ 5,810.00	10-14
Make: Advance														•
Model: AWD315 w/ front mount squee	egee													
Make Proposed:			Betc	o Workman	20		Triple S			Advance			Proteam	
									VL-500-55 w	/squeege kit 1	07409093 &			
Model Proposed:			E83012-0	0 w/toolkit, v	v/o vac		Black Cat			107407051			Pro Guard 15	
State Warranty:				10/1		See wa	arranty chart pr	ovided	3 yrs part, 2	2 yrs labor, 180	days travel		3 yrs	
Battery - Powered Rider Scrubber	2	Each	\$ 9,423.00 \$	18,846.00	14-21	\$ 9,916.40	\$ 19,832.80	30	\$ 12,064.91	\$ 24,129.82	30	\$ 13,565.00	\$ 27,130.00	10-14
Make: Tennant														
Model: T7 26"														
Make Proposed:	Proposed: Betco Stealth						Tomcat			Advance			As Spec	
Model Proposed:				DRS 26BT			GTX26			ger 2805D 566			As Spec	
State Warranty:		_				,	rs parts, 1 yr la	-		2 yrs labor, 180				
Onboard Scrubber	5	Each	\$	-		\$ 5,156.05	\$ 25,780.25	30	\$ 6,474.32	\$ 32,371.60	30	\$ 6,425.45	\$ 32,127.25	10-14
Make/Model: Windsor Chariot iScrub 2	20		1									[		
Make Proposed:							Advance			Advance			Advance	
Model Proposed:							SC15000			21500 5610401			SC1500	
State Warranty:	6						rs parts, 2 yrs la			2 yrs labor, 180			s, 2 yrs labor, 7	
Dual Speed Buffer	6	Each	\$ 840.00 \$	5,040.00	30	\$ 934.69	\$ 5,608.14	30	\$ 1,014.00	\$ 6,084.00	30	\$ 986.63	\$ 5,919.78	10-14
Make: Advance														
Model: Pacesetter TS20 Make Proposed				Betco			As Spec			Advance			As Spec	
Model Proposed:				preman 20DS			As Spec		Daca	setter 20TS 014	1404		As Spec	
State Warranty:			ΓL	neman 2003			As spec			2 yrs labor, 180			As spec	
Carpet Extractor	6	Each	\$	-		\$ 2,446.59	\$ 14,679.54	30		\$ 14,014.44	30		\$-	
Make: Windsor	0	Lacii	Ş	_			γ 1 <del>7</del> ,07 <i>3</i> .34		,2,333.74	→ <u>1</u> <del>7</del> ,014.44			Ŷ -	-
Model: Clipper Duo														
Make Proposed:							Advance			Advance				
Model Proposed:						Δ	quaclean 18 FL	X	Aquad	lean 16XP 562	65000			
State Warranty:							rs parts, 2 yrs la			2 yrs labor, 180				
Upright Vacuum Cleaner	35	Each	\$	-			\$ 5,516.35	30		\$ 6,198.50	30	\$ 260.00	\$ 9,100.00	10-14
Make: Advance/ Renown														
Model: Advance Ad Vac 12 HP / REN08	025													
Make Proposed:										Advance			Clean Max	
Model Proposed:									Rel	ivac 12HP 0300	)4A		CMPS QDZ QD	
State Warranty:									1 y	r parts, 1 yr lat	oor		1 yr , 2 yr moto	

## Des Moines Public Schools

			Unisourc	e Worldwide o	ba Xpedx		Egan Supply Co	)	Ν	ilfisk-Advance I	nc	Capital Sanitary Supply				
				Des Moines, IA	\		Omaha, NE	-		Plymouth, MN	-		Des Moines, IA			
Description	Qty	UOM	Cost / UOM	Extension	Delivery Days	Cost / UOM	Extension	Delivery Days	Cost / UOM	Extension	Delivery Days	Cost / UOM	Extension	Delivery Days		
Portable Back Pack Vacuum	20	Each		\$-		\$ 225.00	\$ 4,500.00	30	\$ 383.35	\$ 7,667.00	30	\$ 329.75	\$ 6,595.00	10-14		
Make: Proteam	-	-														
Model: Super Coach Pro 10 / #107304	1															
Make Proposed:	Aake Proposed:						Mosquito			Advance		As Spec				
									Adgility 10	XP 9060705010	) Hepafilter					
Model Proposed:						10	quart supes He	ера	14	71104500 inclu	ded		As Spec			
						Lifetime on b	ody, 7 yrs on m	otor & digital								
State Warranty:							switch		3 yrs part,	2 yrs labor, 180	days travel					
Floor Dryer	5	Each	\$ 142.00	\$ 710.00	14-21	\$ 186.75	\$ 933.75	30	\$ 175.12	\$ 875.60	30	\$ 194.50	\$ 972.50	10-14		
Make: Renown 3 Speed Carpet dryer																
Model: RENO8010																
Make Proposed:				Betco			Triple S			Viper			Probutte			
Model Proposed:				Air Mower			Puma G-3			Racer		PRM107133				
State Warranty:				10/3/1		See wa	arranty chart pr	ovided	5 yrs	housing, 5 yrs i	motor					
Will you hold the pricing firm until 6/3	30/15?			No			Yes			Yes			Yes			
Total			\$		31,071.00	\$		82,800.33	\$		99,309.16	\$		90,327.03		

					Capital Sanitar Des Moines, IA	•		National Everything Wholesale Omaha, NE						
Description	Qty	UOM	Co	ost / UOM	Extension	<b>Delivery Days</b>	Со	st / UOM	E	xtension	<b>Delivery Days</b>			
Carpet Spotter	5	Each	\$	534.50	\$ 2,672.50	10-14	\$	338.31	\$	1,691.55	14			
Make: Windsor														
Model: Presto Mini Carpet Spotter														
Make Proposed:	-				Powerflite	ł		Cla	rke I	Nilfisk Adva	nce			
Model Proposed:			PS35					XTSpot Pro						
State Warranty:				5 yrs	s housing, 1 yr r	notor		1 y	/r pa	rts, 2 yrs la	bor			
Wet / Dry Vacuum	10	Each	\$	581.00	\$ 5,810.00	10-14	\$	546.58	\$	5,465.80	14			
Make: Advance														
Model: AWD315 w/ front mount														
Make Proposed:		1			Proteam			Cla	rke I	Nilfisk Adva	nce			
Model Proposed:					Pro Guard 15			S	umr	nit Pro 18 S	K			
State Warranty:					3 yrs			1 y	/r pa	rts, 2 yrs la	bor			
Battery - Powered Rider Scrubber	2	Each	\$	13,565.00	\$ 27,130.00	10-14	\$	7,479.29	<u> </u>	14,958.58	14			
Make: Tennant														
Model: T7 26"														
Make Proposed:	1	1			As spec	ļ		Cla	rke I	Nilfisk Adva	nce			
Model Proposed:			As spec			Clark	e Fo	cus II Micro	Rider					
State Warranty:								2 y	rs pa	arts, 3 yrs la	lbor			
Onboard Scrubber	5	Each	\$	6,425.45	\$ 32,127.25	10-14			\$	-				
Make/Model: Windsor Chariot														
Make Proposed:					Advance						•			
Model Proposed:					SCI500									
State Warranty:				3 yrs parts	, 2 yrs labor, 7	yrs housing								
Dual Speed Buffer	6	Each	\$	986.63	\$ 5,919.78	10-14	\$	896.88	\$	5,381.28	14			
Make: Advance														
Model: Pacesetter TS20														
Make Proposed	-				As spec	ł	Clarke Nilfisk Advance							
Model Proposed:					As spec		20 DS							
State Warranty:					•			1 y	/r pa	rts, 2 yrs la	bor			
Carpet Extractor	6	Each					\$	2,837.60	\$	17,025.60				
Make: Windsor										· · · · · · · · · · · · · · · · · · ·				
Model: Clipper Duo														
Make Proposed:					•			Cla	rke I	Nilfisk Adva	nce			
Model Proposed:						L18 C	lean	itrack w/wa	ind kit					
State Warranty:						1 y	/r pa	rts, 2 yrs la	bor					
Upright Vacuum Cleaner	35	Each	\$	205.00	\$ 7,175.00	10-14	\$	206.95		7,243.25	14			
Make: Advance/ Renown														
Model: Advance Ad Vac 12 HP /														
Make Proposed:					Clean Max	•		Cla	rke I	Nilfisk Adva	nce			
Model Proposed:					CMPS-QD				Re	eal Vac12				
State Warranty:				1	r parts, 2 yrs la	bor		1 y	/r pa	rts, 2 yrs la	bor			

Des Moines Public Schools

					Capi	tal Sanitary	/	National Everything Wholesale							
					Des	Moines, IA	L. C.			0	maha, NE				
Description	Qty	UOM	Cos	Cost / UOM		xtension	<b>Delivery Days</b>	Cost / UOM		Extension		<b>Delivery Days</b>			
Portable Back Pack Vacuum	20	Each	\$	329.75	\$	6,595.00	10-14	\$	302.94	\$	6,058.80	7			
Make: Proteam															
Model: Super Coach Pro 10 /															
Make Proposed:						As spec					As spec	•			
Model Proposed:						As spec		107304							
									3 yrs parts, labor, motor, lifetime on body						
State Warranty:								parts (molded)							
Floor Dryer	5	Each	\$	194.50	\$	972.50	10-14			\$	-				
Make: Renown 3 Speed Carpet dryer															
Model: RENO8010															
Make Proposed:					P	robutte						•			
Model Proposed:					PR	M107133									
State Warranty:															
Will you hold the pricing firm until 6/3	30/15?					Yes									
Total			\$			88,402.03	\$ 57,824.86								