

Des Moines Public Schools

Group	Koch Bros Des Moines, Ia	Office Depot Boca Roton FL	Office Max Naperville, OH	Quill Corp Lincolnshire. IL	School Specialty Norcross, Ga	Staples Framingham, MA*	Storey Kenworthy Des Moines, IA
Cleaning Supplies	30%	20%	40%	15%	35%	33%	36.5%
Filing Storage	25%	60%	45%	15%	35%	50%	40.6%
Furniture	20%	20%	35%	15%	12%	35%	0.0%
General Supplies	40%	60%	50%	15%	35%	55%	37.8%
Labels	40%	60%	50%	15%	35%	60%	37.8%
Paper Products	25%	60%	35%	15%	35%	65%	42.0%
Writing	40%	60%	50%	15%	35%	55%	37.8%
Total Dollars - DMPS CS Stores	\$ -	\$ 294,847.70	\$ -	\$ 213,696.06	\$ 307,738.49	\$ 684,868.47	\$ 564,121.35
Total Dollars - Core List	\$ 11,855.69	\$ 216,939.93	\$ 182,068.10	\$ 122,563.29	\$ 118,364.59	\$ 228,747.93	\$ 115,640.62
Total Number of bid items	52	1,422	1,246	742	707	1,467	910
Bid Ratio	3%	93%	81%	48%	46%	96%	59%
Number of lowest bid items	17	357	443	167	66	269	197
Number of lowest bid ratio	1%	23%	29%	11%	4%	18%	13%
Total Number of bid items	1,531	1,531	1,531	1,531	1,531	1,531	1,531

Non Core List items % discount off Mfg's suggested retail with no profit protection floors on items

* Items which do not fit any of the categories will receive a discount of 15% off Mfg Suggested Retail.